

ONWARD[®] MEDICAL

Company Deck
December 2024



Forward Looking Statements

This Presentation may include statements, including the Company's financial and operational medium-term objectives, that may be deemed to be "forward-looking statements". These forward-looking statements may be identified by the use of forward-looking terminology, including the terms "believes", "aims", "forecasts", "continues", "estimates", "plans", "projects", "anticipates", "expects", "intends", "may", "or" or, in each case, their negative or other variations or comparable terminology, or by discussions of strategy, plans, objectives, goals, future events or intentions. Forward-looking statements may and often do differ materially from actual results. Any forward-looking statements reflect the Company's current view concerning future events and are subject to risks relating to future events and other risks, uncertainties, and assumptions relating to the Company's business, results of operations, financial position, liquidity, prospects, growth, or strategies. Forward-looking statements speak only as of the date they are made.

Company Overview

ONWARD[®] Medical at a Glance

Key Facts

- Founded in 2015
- ~100 FTEs
- HQ in the Netherlands
- Science and Engineering Center in Switzerland
- Growing US presence
- IPO 2021; listed on Euronext Brussels, Amsterdam, and Paris
- Research coverage from Stifel, Bryan, Garnier & Co, KBC Securities, Degroof Petercam and Kepler Cheuvreux

- **Technology: 3 purpose-built neuromodulation platforms**
 - **ARC^{EX}** delivers ARC Therapy™ externally through the skin
 - **ARC^{IM}** delivers ARC Therapy via a fully implanted system
 - **ARC^{BCI}** pairs ARC^{IM} with an implanted brain-computer interface to restore thought-driven movement via our wireless DigitalBridge™
- **Innovation: 10 FDA Breakthrough Device Designations; 270+ issued patents¹**
- **Clinical Success:**
 - **Safety and effectiveness of ARC^{EX} Therapy** for upper limb mobility² demonstrated in Up-LIFT clinical trial; results published in *Nature Medicine*, May 2024
 - **Positive interim results** for ARC^{IM} Therapy to improve blood pressure regulation
- **Market Opportunity: \$20B+ / €19B+ total addressable market with limited competition**
- **Commercialization: ARC^{EX} System received FDA De Novo classification and US market authorization December 2024; limited US launch planned Q1 2025 followed by full launch Q2 2025**

Note: 1 EUR = 1.1 USD; FTE and patent figures as of end of Q2 2024

¹ Includes EP country validations

² Indication as per FDA authorization is to improve hand sensation and strength in individuals between 18 and 75 years old that present with a chronic, non-progressive neurological deficit resulting from an incomplete spinal cord injury (C2-C8 inclusive)

Recent Catalysts

Received FDA authorization for ARC^{EX} System, secured rights to BCI technology, raised EUR 50M, and recruited new Board Chairman



FDA US market authorization for ARC^{EX} System received December 2024 to **improve hand sensation and strength**¹; first system approved for non-invasive spinal cord stimulation for people with spinal cord injury



Secured **exclusive rights to Clnatec's WIMAGINE BCI technology**, providing opportunity to be first to market with BCI-enabled system to restore thought-driven movement after paralysis



Welcomed former Medtronic President and Executive Committee member Rob ten Hoedt as **incoming Chairman of the Board**

ottobock.

Successfully **raised €50M in upsized capital increase** including **strategic investment from Ottobock** and extending cash runway to two years or more

¹ The ARC^{EX} System is intended to deliver programmed, transcutaneous electrical spinal cord stimulation in conjunction with functional task practice in the clinic to improve hand sensation and strength in individuals between 18 and 75 years old that present with a chronic, non-progressive neurological deficit resulting from an incomplete spinal cord injury (C2-C8 inclusive).

There are no cures nor effective therapies for spinal cord injury (SCI)

Unmet Need

Devastating

Not only paralysis & loss of sensation; frequently also infection, incontinence, blood pressure instability, loss of sexual function, and other challenges

Assistance required to support activities of daily life

Quality of life can be poor

Prevalent

US & Europe^{1,2}

Prevalence ~650,000

Incidence ~50,000

Global²

Prevalence ~7,000,000

Incidence ~768,000

Costly

Avg Lifetime Cost³ (paraplegic)

\$2.9M / €2.6M

Avg Lifetime Cost³ (tetraplegic)

\$5.1M / €4.6M

Note: 1 EUR = 1.1 USD

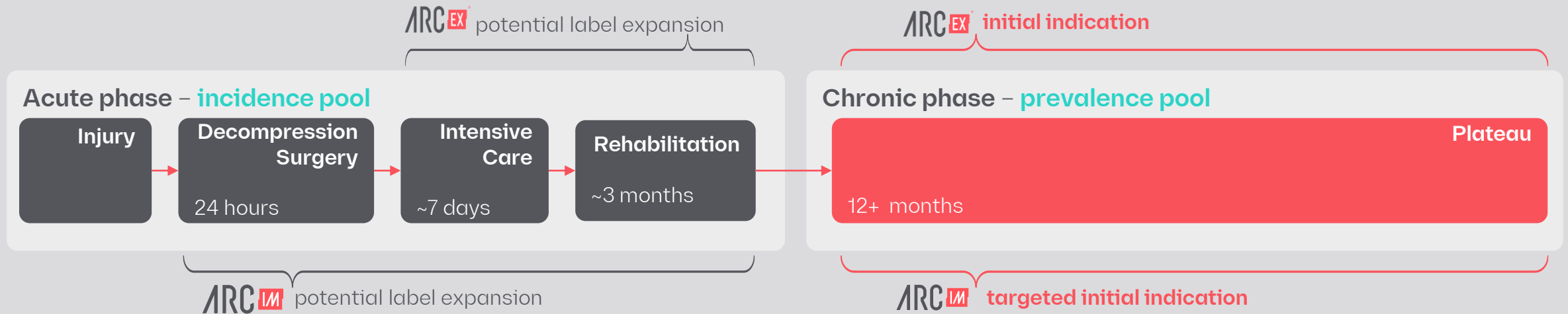
¹ NSCISC Annual Report, US and Europe only, World Health Organization Fact Sheet, November 2013, estimate 40-80 cases per million

² Kumaret al. 2018, Traumatic Spinal Injury, Global Epidemiology and Worldwide Volume

³ NSCISC Traumatic Spinal Cord Injury Facts and Figures at a Glance (2023 SCI Data Sheet); estimated lifetime costs for a person aged 25 at the time of injury with injury severity AIS ABC; costs for a tetraplegic person calculated as the average cost for a person with high tetraplegia and a person with low tetraplegia

Current standard terminates care after rehabilitation period; initial ONWARD focus is chronic phase; future opportunity in acute phase

Patient Journey



Targeted, programmed electrical stimulation of the spinal cord to restore movement, function, and independence in people with spinal cord injury

Our Technology



ARC EX[®]



ARC IM[®]



ARC BCI[®]



Note: ARC^{IM} and ARC^{BCI} are investigational devices, not available for commercial use. The ARC^{EX} System is intended to deliver programmed, transcutaneous electrical spinal cord stimulation in conjunction with functional task practice in the clinic to improve hand sensation and strength in individuals between 18 and 75 years old that present with a chronic, non-progressive neurological deficit resulting from an incomplete spinal cord injury (C2-C8 inclusive).

Limited competition with safeguards against future competition



Competition

Similar Pre-Commercial Technologies

- **Intellectual property** controlled by UCLA and ONWARD Medical
- Limited **funding** raised to date¹
- **Academic** management teams

No Direct Competitors

- Potential future competition from spinal cord stimulators for pain and other existing indications
- Currently **supporting academic research** with existing technology
 - **Several years** required to reach parity with ONWARD Medical and market a competing technology
 - Likely to **enter space via M&A**, leveraging balance sheets



No Direct Competitors

Focus of other BCI companies is to record brain signals to establish the capability to **control or communicate with computers**

ONWARD Medical has **unique focus on restoring movement** of the human body and WIMAGINE BCI has been successfully implanted in 3 humans for this purpose

WIMAGINE BCI is ideal current technology, but our **ARC-BCI System is agnostic and flexible**, providing opportunity to partner with others in the future



ONWARD Medical's first-mover advantage has provided path to large and formidable IP position with 270+ patents²

Note: ARC^{IM} and ARC^{BCI} are investigational devices, not available for commercial use. The ARC^{EX} System is intended to deliver programmed, transcutaneous electrical spinal cord stimulation in conjunction with functional task practice in the clinic to improve hand sensation and strength in individuals between 18 and 75 years old that present with a chronic, non-progressive neurological deficit resulting from an incomplete spinal cord injury (C2-C8 inclusive).

¹ Less than \$4M raised by Company A in private capital as of February 2024 (source: PitchBook); Company B's total funding not sufficiently material to be tracked by PitchBook

² Patent figures as of d of Q2 2024, including EP country validations

Commercialize ARC^{EX} System in US and Europe and conduct ARC^{IM} Empower BP pivotal study

Company Focus

Short Term
2024/2025

Medium Term
2026/2027

Long Term
2026/2027+

Commercialize external platform (ARC^{EX})

First indication: Hand sensation & strength

Population: SCI

Generate revenue and develop market for ARC^{IM}

Commercialize implantable platform (ARC^{IM})

First indication: Blood Pressure

Population: SCI

Enter traditional medtech NASDAQ IPO/M&A window

Expand labeling and platforms

New indications and platforms to be assessed such as BCI

Populations: SCI, Parkinson's, Stroke

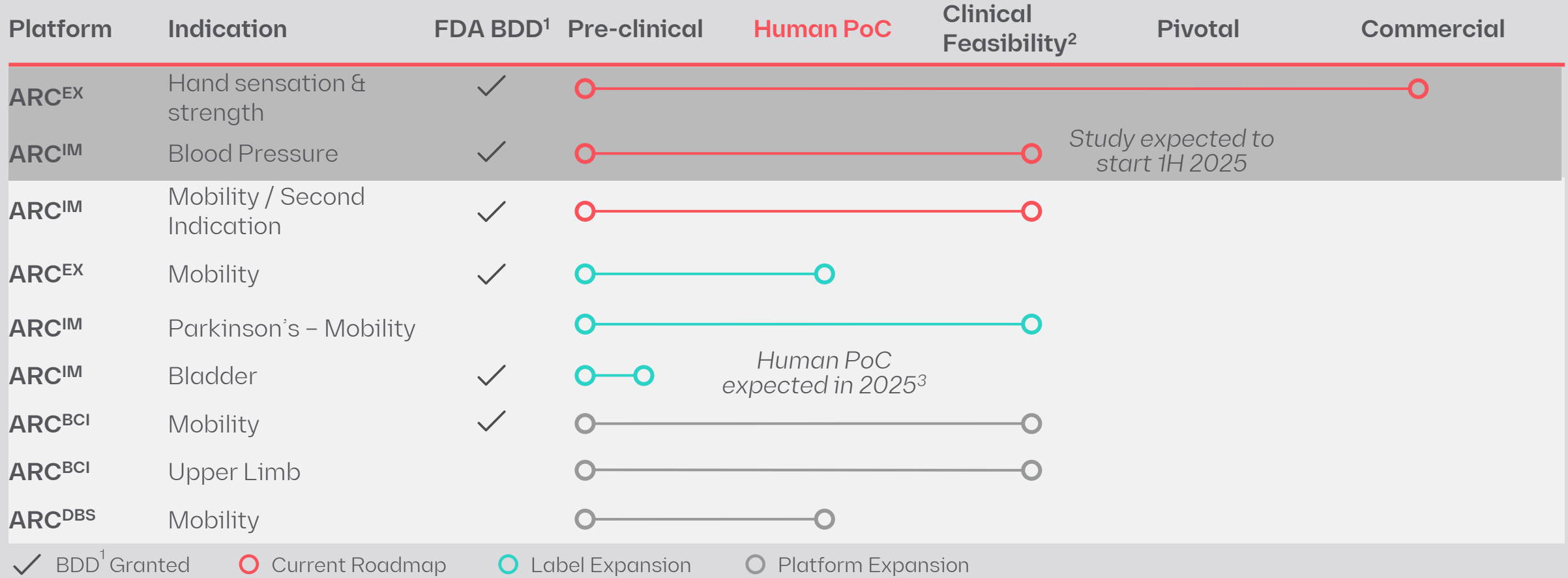


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One commercial indication and 8 additional indications under clinical or pre-clinical evaluation

Current Pipeline

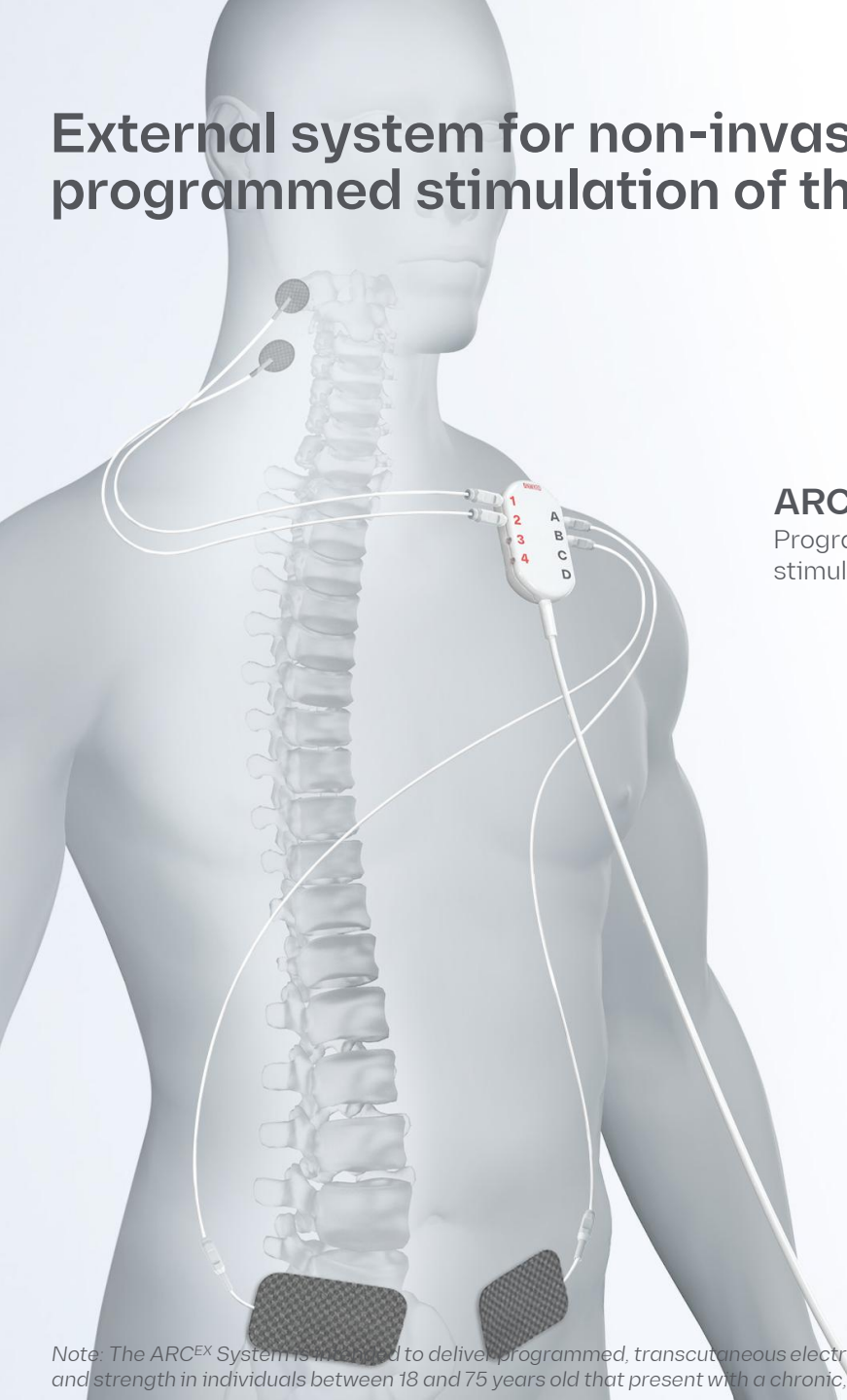
Short and medium term focus
 Funded primarily through grants and research partners



Note: The company may modify the pipeline based on clinical progress and marketplace considerations
¹ BDD = FDA Breakthrough Device Designation. ONWARD has been granted four additional BDDs for ARC^{EX} Bladder, ARC^{EX} Blood Pressure, ARC^{EX} Spasticity and ARC^{IM} Spasticity
² Includes both early feasibility (typically before device design finalized) and feasibility (near-final or final device design) studies
³ Funded by Christopher & Dana Reeve Foundation grant, conducted by EPFL

Technology and Evidence

External system for non-invasive, programmed stimulation of the spinal cord



ARC^{EX} Therapy
Programmed transcutaneous electrical stimulation to the spinal cord



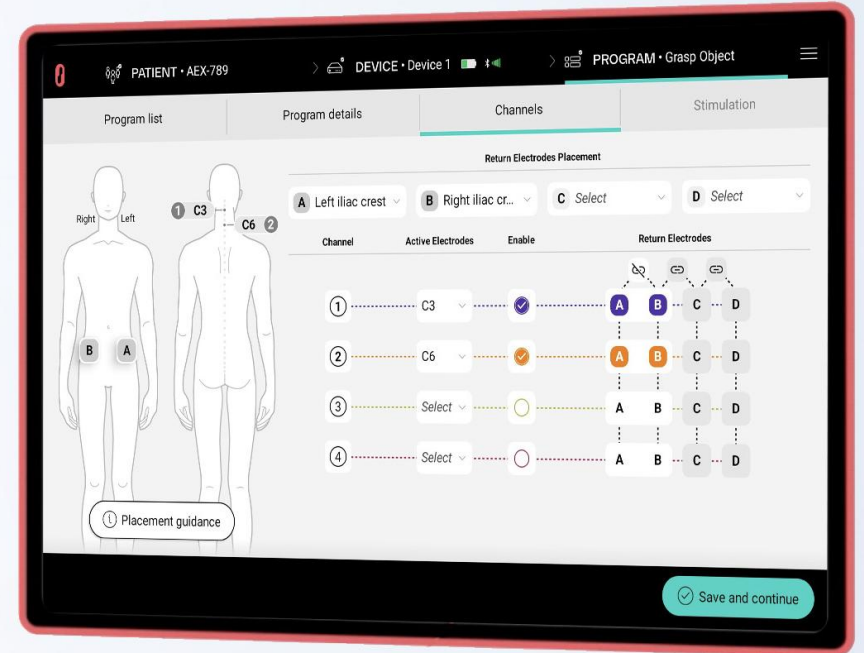
ARC^{EX} Stimulator



One of TIME Magazine's Best Inventions of 2024



External Platform



ARC^{EX} PRO & myARC^{EX} app
via ARC^{EX} Programmer

ARC^{EX} Therapy
Individual stimulation parameters can be optimized for each patient's unique needs

Note: The ARC^{EX} System is intended to deliver programmed, transcutaneous electrical spinal cord stimulation in conjunction with functional task practice in the clinic to improve hand sensation and strength in individuals between 18 and 75 years old that present with a chronic, non-progressive neurological deficit resulting from an incomplete spinal cord injury (C2-C8 inclusive).

ARC^{EX}

First indication:
Hand strength and
sensation¹



TAM

\$6.0B / €5.5B



US & EU eligible population

199,000² (34% of SCI cases³)

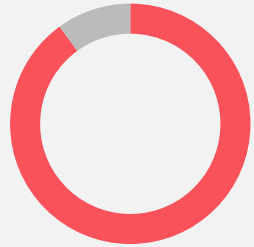
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² Primarily driven by home use opportunity (vs. clinic use)

³ Company data, epidemiology data from 2022 NSCISC Annual Statistical Report Complete Public Version

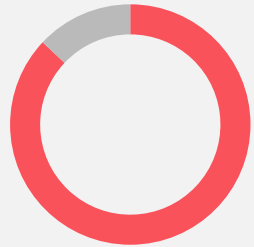
Met all primary and secondary endpoints, demonstrating safety and effectiveness in improving upper limb function after SCI

(n=65, 14 trial sites globally)



90%

Improved in at least one primary **strength or function** assessment



87%

Reported improvement in overall **quality of life**

34 yrs

Improvements demonstrated up to **34 years post-injury**

Pivotal Trial Results ARC^{EX} Therapy

No serious device-related adverse events

Study participants also reported **reduced spasm frequency, improved sleep, and improved upper body sensation, including the sense of touch**

Examples of daily activity progress made by ARC^{EX} Therapy users include **lifting filled cups, pushing a button on a remote control, and picking up objects with a fork**

Improved hand ability



Improved quality of life



SCI = Spinal Cord Injury

Moritz, Chet, et al. "Non-invasive spinal cord stimulation for arm and hand function in chronic tetraplegia: a safety and efficacy trial." *Nature Medicine*. 2024.

Smaby, Niels, et al. "Identification of key pinch forces required to complete functional tasks." *Journal of Rehabilitation Research and Development*. 2004.

Kirshblum, Steven C, et al. "International standards for neurological classification of spinal cord injury (revised 2011)." *The Journal of Spinal Cord Medicine*. 2011.

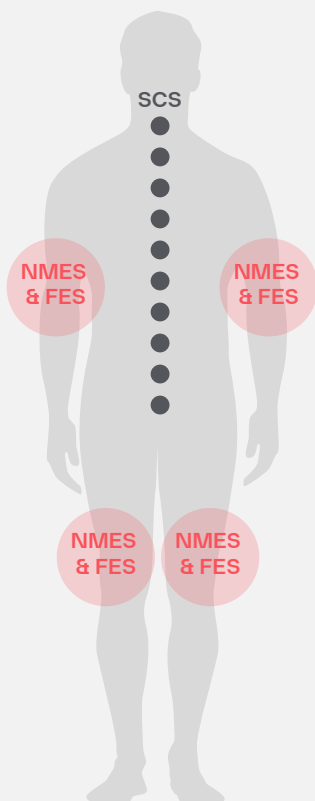
Note 1: The ARC^{EX} System is intended to deliver programmed, transcutaneous electrical spinal cord stimulation in conjunction with functional task practice in the clinic to improve hand sensation and strength in individuals between 18 and 75 years old that present with a chronic, non-progressive neurological deficit resulting from an incomplete spinal cord injury (C2-C8 inclusive).

Note 2: Patient testimonials reflect individual experiences and outcomes, which may vary. Please review the full product label and clinical study data.

ARC^{EX} is significantly different from other available non-invasive stimulation devices

How is ARC^{EX} Different?

Stimulation Targets



ONWARD ARC^{EX} Advantages

SCI specific

Designed for individuals with spinal cord injury (SCI), with the Up-LIFT study demonstrating safety and effectiveness in this population

Convenient setup

A quick and easy non-invasive setup with just four electrodes, allowing full freedom of motion to interact with objects and perform tasks while training

Volitionally driven

Stimulation excites the spinal cord so that signals from the brain to the body weakened or interrupted by an SCI can produce voluntary movement

Muscle engagement

Stimulating the spinal cord facilitates engagement of multiple muscle groups for complex movements and leverages natural muscle recruitment patterns for fine motor control and reduced fatigue

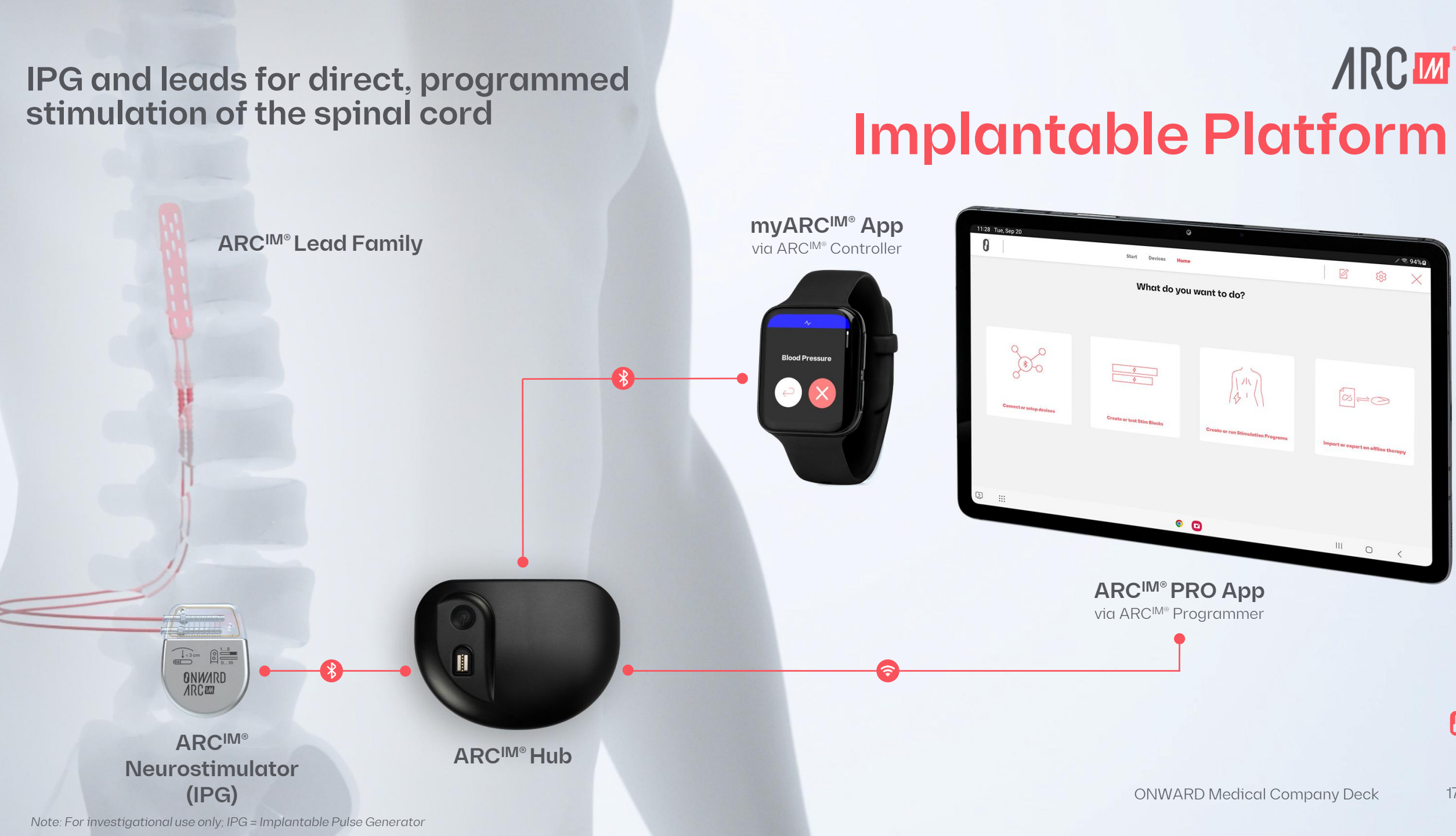
Persisting benefits

Lasting improvements in sensation and strength (measured with stimulation off)



IPG and leads for direct, programmed stimulation of the spinal cord

Implantable Platform



Note: For investigational use only; IPG = Implantable Pulse Generator



First indication: Management of blood pressure instability

 TAM
\$7.3B / €6.6B

 US & EU eligible population
215,000 (37% of SCI cases¹)

¹ Company data, epidemiology data from 2022 NSCISC Annual Statistical Report Complete Public Version

Prioritizing highly commercially viable therapy as first indication

ONWARD Medical is pursuing a therapy for **managing blood pressure instability**:

- **High commercial viability**
- Cardiac dysfunction is **leading cause of death** among people with SCI¹
- **Highly prevalent**, affecting almost 75% of people with SCI (nearly 500,000 people in the US & Europe)
- Includes **Orthostatic Hypotension (OH)** and **Autonomic Dysreflexia (AD)**, expected to result in **increased awareness and clinical acceptance**

¹ Grigorean et al, J Med Life, 2009

nature



Blood Pressure Indication

Validation

Paper detailing our approach was published January 2021

ONWARD and partners receiving up to \$36M grant

Reported December 2022, 10 participants across studies in Canada and Switzerland

ARC^{IM} Interim Blood Pressure Results

Summary Results

- All participants had **increased blood pressure** with stimulation
- All participants who were on anti-hypotensive medication **reduced dosage or stopped medication completely**
- All participants reported **reduction of orthostatic hypotension** in daily life, feeling more energized and less dizzy
- Partners report **higher levels of energy and increased participation in social interaction**, during meals and family time
- All participants **use stimulation actively** in daily life, several during the entire waking day (>10h per day)
- **Quality of Life improved in all participants**

“My outlook on life has become more positive. I feel more awake and less tired and dizzy. I have a lot more appetite for life”¹


Publication of peer-reviewed interim results for blood pressure indication expected in top-tier scientific journal in 1H 2025

Note: For investigational use only

¹ Comment reflects the experience of a single study participant and should not be extrapolated to reflect study results nor claims.

 ARC 

Next indication:
Standing and
walking

 TAM
\$7.6B / €6.9B



US & EU eligible population
222,000 (38% of SCI cases¹)

¹ Company data, epidemiology data from 2022 NSCISC Annual Statistical Report Complete Public Version

Ability to stand and walk restored in 9 participants with chronic injuries; even those with AIS-A severity

Mobility - STIMO Trial



ClinicalTrials.gov Identifier: NCT02936453

Note: For investigational use only

Clinically **Incomplete** Spinal Cord Injury

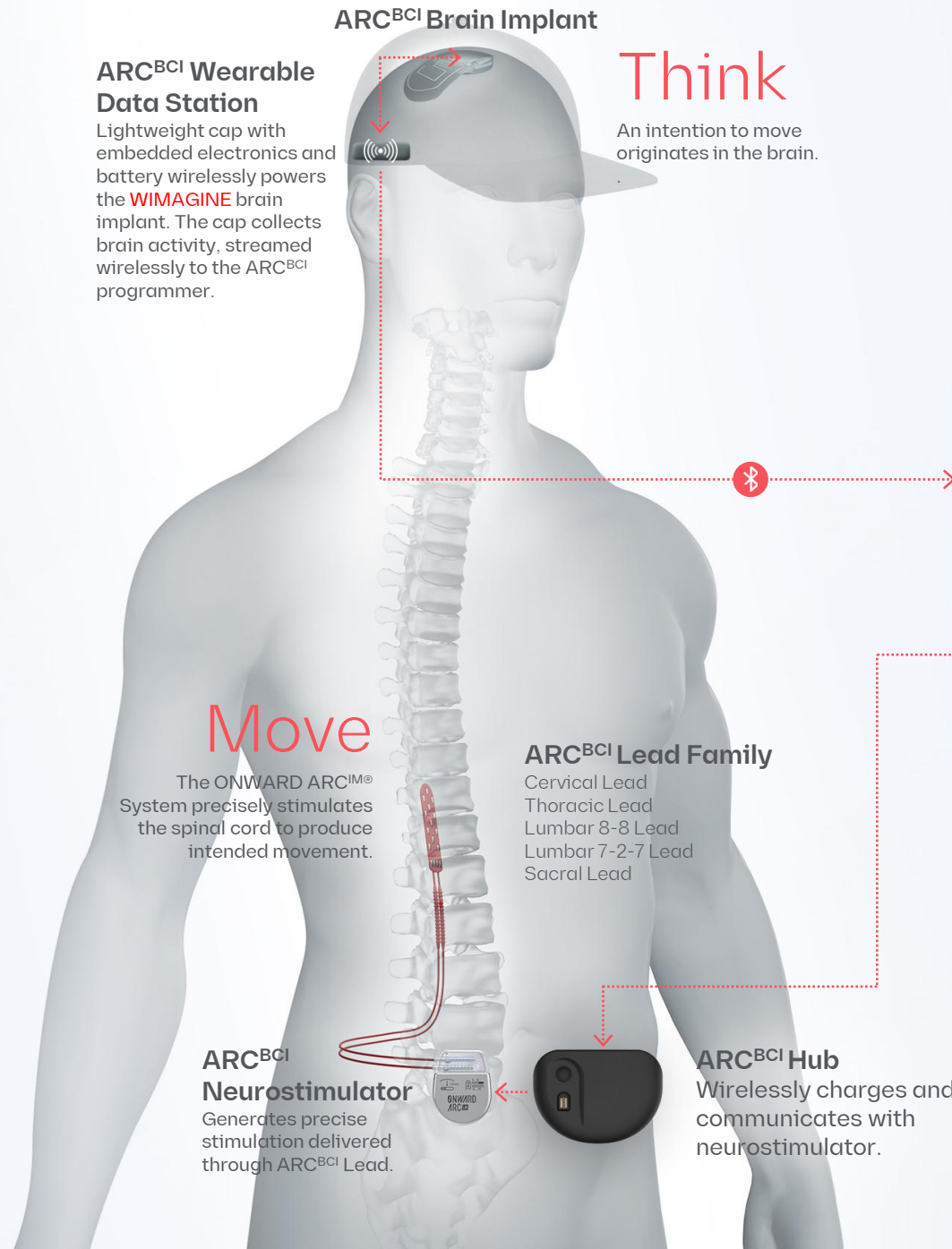


Clinically **Complete** Spinal Cord Injury



Brain and spinal cord are reconnected by our DigitalBridge™ to restore thought-driven movement

Implantable Platform Powered Externally by AI



ARC^{BCI} Brain Implant

ARC^{BCI} Wearable Data Station

Lightweight cap with embedded electronics and battery wirelessly powers the WIMAGINE brain implant. The cap collects brain activity, streamed wirelessly to the ARC^{BCI} programmer.

Think

An intention to move originates in the brain.

Move

The ONWARD ARC^{IM}® System precisely stimulates the spinal cord to produce intended movement.

ARC^{BCI} Lead Family

- Cervical Lead
- Thoracic Lead
- Lumbar 8-8 Lead
- Lumbar 7-2-7 Lead
- Sacral Lead

ARC^{BCI} Neurostimulator

Generates precise stimulation delivered through ARC^{BCI} Lead.

ARC^{BCI} Hub

Wirelessly charges and communicates with neurostimulator.

Decode

An AI algorithm translates that intention into instructions for the neurostimulator.



ARC^{BCI}™ Programmer

ARC BCI

First indication:
Mobility or
Upper Limb



ONWARD Medical is strategically well positioned to benefit from advances in BCI technology

Brain Computer Interface (BCI)

BCI landscape

- Multiple companies racing to develop implanted **brain recording devices**
- All these companies are focused on recording brain signals to establish the capability to **control or communicate with computers**



ONWARD Medical differentiation

- Advancing BCI technology to **restore movement of the human body** using our ARC^{IM} spinal cord stimulation therapy
- **Secured exclusive rights** to CEA-Clinatec's WIMAGINE BCI technology, optimally suited for ONWARD's indications
- ARC^{IM} platform is "**BCI-ready**" (i.e. designed to receive wireless signals from a BCI), meaning ONWARD could eventually **partner with additional BCI companies**

Note: For investigational use only

CEA's WIMAGINE BCI enables our imperative to be first-to-market with BCI-augmented movement restoration



Safety

CEA's WIMAGINE system is cleared for human research with **~7 years of human safety data; already restored movement in three humans**

Invasiveness

WIMAGINE implant procedure is less invasive, offering **lower risk than subdural or brain penetrating electrodes**

Resolution

WIMAGINE provides **sufficient resolution and coverage of motor cortex** to enable thought-driven movement restoration

BCI Selection Considerations

Other BCI technologies



A limited number of other BCI platforms cleared for investigation in humans; **none have yet been used to restore movement of the human body**

Use subdural, brain penetrating, or intravascular electrodes, bringing **higher risk than the epidural WIMAGINE platform** (e.g. inflammation, perforation, thrombosis)

May provide too little or too much resolution (overkill); may face difficulties offering sufficient access to or coverage of the motor cortex

ARC^{BCI} timeline



Commercial

Enthusiasm from leading patient advocacy organizations and eagerness from SCI community

High Awareness and Pent-Up Demand

Strong relationships with **leading patient advocacy organizations** to drive awareness and market access

2500+ people with SCI or their family members have reached out to ONWARD Medical to inquire about our therapies since 2020

What are they saying:



“Functional recovery once deemed impossible may now be in reach”

Marco Baptista, Ph.D.
Chief Scientific Officer
Christopher & Dana Reeve Foundation



“I have been following this closely for over 20 years, nothing like this has been brought to the clinical setting”

Kevin Schultes
Chairman of the Executive Board
German Spinal Injuries Association (FGQ)



“This is our most visible success!”

Anita Gerhardtter
CEO
Wings for Life

“ Unlike anything currently on the market. [It has] the depth of stim to reach central nervous system, which is the biggest challenge today

“ This allows the patient to continue to improve at home and optimizes therapy time when they're in the clinic

“ I want my patients to experience independence again [unanimous value proposition after seeing potential claims]

“ The product provides hope to a unique community that does not always feel heard. **10 out of 10, this brings clinical benefit**

Note: Quotes taken from interviews with clinical and economic stakeholders in the US and Germany

Current focus are SCI rehabilitation clinics which are at the core of ONWARD's commercialization strategy

Rehabilitation Clinic Importance

SCI Clinic



ARC^{EX} clinic

- Clinics to **purchase ARC^{EX} devices** for in-clinic use and bill for **therapy sessions**
- Opportunity to re-engage **chronic patients** not currently undergoing care

ARC^{EX} home

Expected in H2 2025

- Clinics to **prescribe home use** of ARC^{EX}
- Opportunity extends to **new patients** or **chronic patients** not currently undergoing care
- Clinics can bill for **therapy sessions, evaluation, set-up, and training**

ARC^{IM}

Expected in 2026/2027

- Clinics to **refer patients to neurosurgeons and ortho/spine surgeons** for ARC^{IM} implants
- Patients will return to clinics for **ongoing care and therapy adjustments**

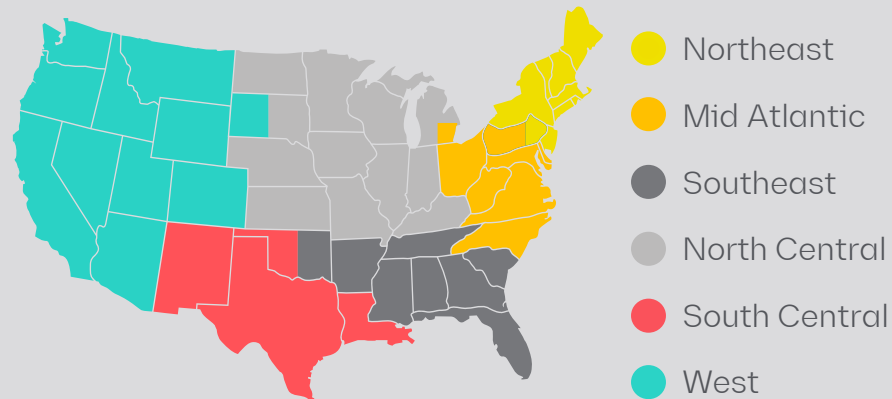
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Build enduring relationships with priority target customers; high customer concentration

Call Points

~500

US



Geographical focus

US and select European markets with sophisticated neurorehabilitation infrastructure, clinical partnerships, and/or favorable reimbursement for medical innovation

~450

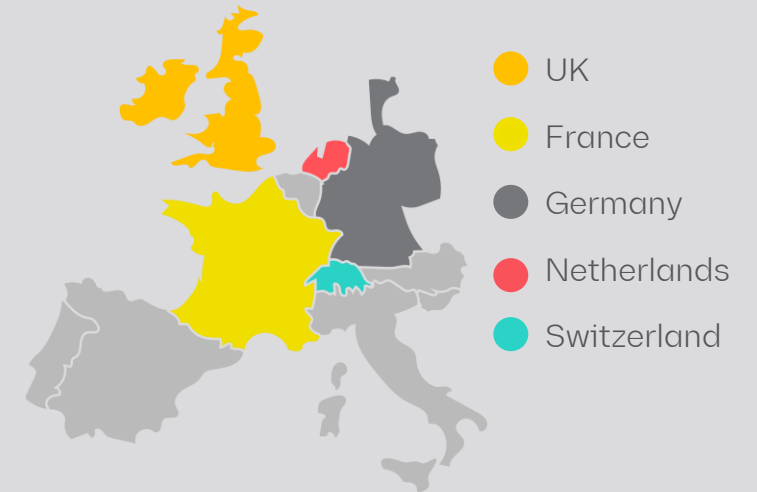
Specialist SCI and general rehab centers

Initial focus: ~75 Tier 1 accounts including VA SCI hub centers, Up-LIFT investigational sites and other US flagship SCI clinics

Sales force deployment: Expect to start with 6 Sales Reps

Targeting and Channel Strategy

Europe



~80

Specialist rehab centers

Initial focus: ~30 accounts including DMGP member paraplegia centers in Germany, chiefly BG SCI Kliniks

Sales force deployment: Expect to start with 2-5 Sales Reps in Europe and UK

Initial focus will be VA SCI hubs, Up-LIFT study sites, and other high volume, influential SCI clinics

US Clinic Targeting and Salesforce Ramp



Initial Focus



At Scale



Total accounts

~75

~375

Account types

- Up-Lift and KOL sites (~10-15)
- VA hubs (~25)
- Other SCI flagship centers (~35-40)

- VA spokes (~135)
- Other rehabilitation centers (~240)

Accounts per sales rep¹

10-15

20-25

Size of field organization¹

Initially 6 sales reps, increasing to as many as 12 by year-end

20-25

¹Size of field organization and accounts per sales rep subject to change based on learnings from the field following commercial launch

Limited launch through Q1 2025

ARC^{EX} Launch Timeline

Timeline

2025

Q1

Q2

H2

Phase 1

Limited launch

5 accounts

10-15 accounts

Phase 2

Full launch

Phase 3

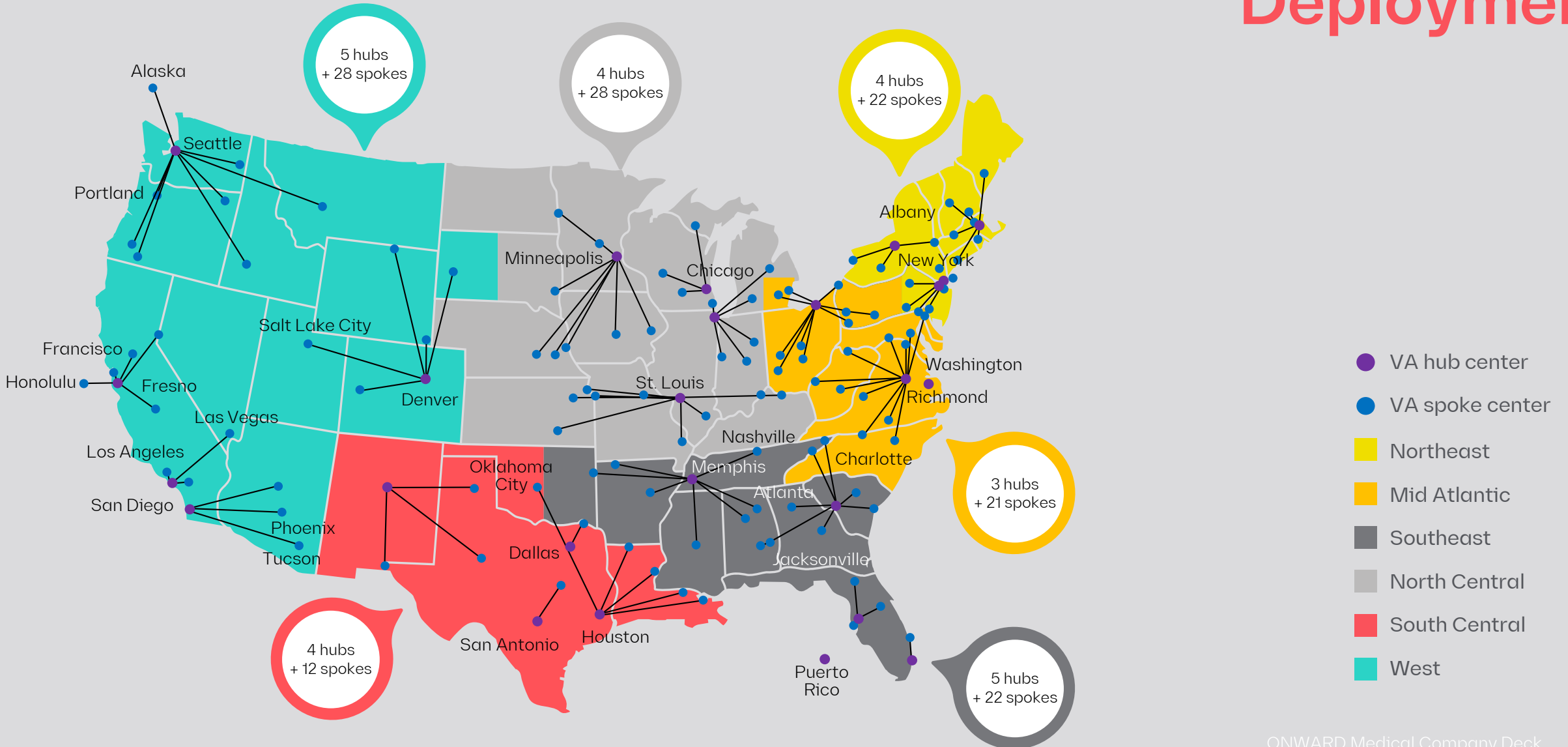
Home use launch

*Prioritize mix of Up-Lift and KOL sites,
VA hubs and other SCI flagship centers*

ARC^{EX} launch timeline supports **focus on key accounts** and **enables learning** from initial sales

Territory distribution aligns with VA account distribution

US Sales Deployment



ARC^{EX} System reimbursement pathways open soon after regulatory authorization for home use

US

ARC^{EX} Initially target Veterans Affairs beneficiaries, Workers' Compensation opportunities, and self-pay market to establish pricing history, while capturing real-world data to support pursuit of new CMS HCPCS code.

CMS has indicated its desire to identify an accelerated path to coverage for Breakthrough therapies (TCET).

ARC^{IM} Apply for new Category III CPT code to facilitate billing from day 1, with evidence generation plan to build case for new Category I code over time.

Leverage eligibility for incremental payment in outpatient (TPT) and inpatient (NTAP) settings in interim.

Breakthrough Designation satisfies “substantial clinical improvement” for outpatient (TPT) and inpatient (NTAP) add-on payments and “newness” requirements for NTAP.

Europe

Initial plan to commercialize in **Germany, UK, France, Netherlands, and Switzerland**; focus will be on clinic vs. home sales. Target markets selected based on reimbursement environment for new technologies and sophistication of SCI rehabilitation infrastructure.

In largest European market (Germany), diagnosis (ICD) and procedural (OPS) codes are in place for planned indications, and a pathway exists to negotiate supplemental fee to cover ARC^{IM} procedure at a rate commensurate with the new, differentiated procedure.

Note: CMS = Centers for Medicare and Medicaid Services ; CPT = Current Procedural Terminology ; HCPCS = Healthcare Common Procedure Coding System ; NTAP = New Technology Add-on Payment ; TCET = Transitional Coverage for Emerging Technologies ; TPT = Transitional Passthrough payment

Success in clinics will drive home use, which will generate data required for broad reimbursement; access to ~30% of market soon after home use authorization

US Home Market Access Landscape and Evolution

Years 1-3

No new reimbursement code required for clinic sales; 30% access to home use without new code; real-world invoicing data needed for Medicare

SCI covered lives (est.), %

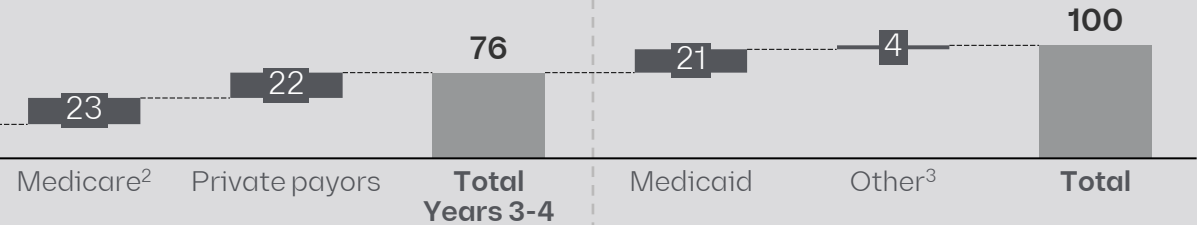


Home use payor types and access rationale

- o **VA:** within 90 days of FDA home use authorization
GLOVELL. Service-Disabled Veteran-Owned Small Business will serve as Veterans Administration (VA) contracting and logistics partner, providing access to US government purchasing vehicles
- o **Workers' Compensation:** at FDA home use authorization
- o **Self-pay:** at FDA home use authorization; leverages individual and third-party funding, philanthropy, and legal settlements

Years 3 and 4

Expect Medicare and private payor coverage

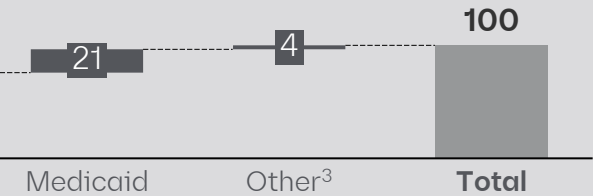


- o **Medicare:** CMS coverage decision leverages real-world evidence generated in years 1-3
- o **Private payors:** Coverage decisions based on demand and evidence

Some private payors may cover in years 1-3 on case-by-case basis

Years 5+

Rest of market



- o **Medicaid:** state administered case-by-case; longer process
- o **Other:** access challenging; partially uninsured population

CMS = Centers for Medicare and Medicaid Services

Note: Assumes 300k people with SCI in the US, out of which 42k are potential VA patients; assumes primary payor breakdown as per NSCISC 2021 Annual Report 5 years post-injury for remaining 258k non-VA patients; assumes patients who can be accessed through self-pay represent 20% of "private payors" pool, 20% of "workers' compensation" pool, 15% of "Medicare" pool and 5% of "Medicaid" pool.

¹ Includes veterans with SCI who are not currently seen at VA centers but who may be eligible for VA coverage

² Medicare covered lives are split 50/50 between fee-for-service (CMS administered) and Medicare Advantage (private payor (MAC) administered). CMS decisions affect coverage for all, but private payors set payment for Medicare Advantage covered lives and are not required to follow CMS payment assignments.

³ Includes other government, no pay, private funds and other payor categories from NSCISC 2021 Annual Report (may include people uninsured or not covered)

Source: Company estimates; VA; NIH National Center for Biotechnology Information (NCBI); NSCISC 2021 Annual Report

Competitive benchmarking vs. rehab devices widely available in the US and Western Europe

Positioning

FES & other electrical stimulation devices

Exoskeletons & FES bikes



<\$1k <\$5k
Basic electrical stimulation

\$10k
FES for gait

\$20k
Multichannel FES

\$45k
FES bikes

\$60k
Upper extremity robotics

\$120k
Exoskeletons



Note: FES = Functional Electrical Stimulation
Source: Provider facility interviews (US, Germany); company research and SCI community discussions; publicly available pricing information

Highly scalable and efficient manufacturing operations and supply chain

ARC^{EX} Supply Chain & Operations



Scalable manufacturing process

- Use of **easily sourced standard components and raw materials**, providing flexibility and security in procurement
- Leveraging contract manufacturer for stimulator, with ample **capacity to manufacture beyond currently forecasted volumes**
- Final kitting at ONWARD facility, with **less than 60 minutes assembly time**

Supplier risk mitigations

- **Build early** to ensure product availability and seamless delivery at launch
- **Build units in large lots** to maximize yield



Corporate

Experienced, global management team with the expertise to commercialize

Team



Dave Marver
CEO

Seasoned medical technology executive with 30 years of global experience. Nearly **15 years with Medtronic** in a variety of Vice President roles in the US and Europe. Has served as **CEO of listed companies on NASDAQ and Euronext**; raised over \$200M in capital via IPO and private financings; companies have developed three Time Magazine Best Invention awards.



Rob Ten Hoedt
Incoming Chairman of the Board

Former **Medtronic President and Executive Committee Member**. Over 30 years of experience in medical devices, with successful track record in technology development and business-model innovation. Former **Chairman of MedTech Europe**, the Association representing the medical technology industry in Europe.



Erika Ross Ellison, PhD
VP Clinical, Regulatory and Quality

Former **Leader of Abbott Neuro-modulation's Clinical function**. Former neuroscience director at Cala Health, a neuromodulation device company. Former **professor of Neurosurgery at Mayo Clinic**. PhD in Neuroscience from Mayo Clinic, BS in Biology and MSc in Molecular Biology from the University of Denver.



Julien Camisani
VP Engineering

Over 20 years of experience with **proven leadership across R&D, manufacturing, IP and product management** for companies like **Cytiva, GE Healthcare and Biosafe**. Holds dual master's degrees in Embedded Systems from the University of Lugano, collaborating with **ETH Zurich and Politecnico di Milano** and an **MBA** from the University of Cumbria.



Bob Odell
VP Operations

Decades of medtech leadership experience including Class II and Class III devices for **hospitals, clinics and home use**. Former **President & COO of Cardiac Insight** and former COO of Cardiac Science. Leadership roles with **GE Healthcare, Siemens, Philips and Medtronic**.



Amori Fraser
Finance Director

~20 years of experience in both finance and auditing. Worked as a **Senior Manager at EY**, specializing in financial reporting, regulatory compliance, financial analysis and internal controls. Holds a **BComHons degree in Accounting Sciences** from the University of Pretoria and is a **qualified Chartered Accountant (CA)**.



Alexandre Casteau
Head of Strategy & Corporate Development

Former **management consultant with McKinsey & Company**, with extensive healthcare corporate strategy expertise and proven track record in growth strategy and large-scale transformations. Launched and led the McKinsey Switzerland startup/ scaleup service line. Holds an **MBA from INSEAD** and an **MSc. from MIT**.

Strong shareholder base and access to capital

Financial Profile

	Shareholder	Country	% of capital
Pre-IPO shareholders	inkef capital	Netherlands	11.5%
	EQT Life Sciences	Netherlands	10.8%
	Gimv	Belgium	9.2%
	wellingtonpartners	Germany	7.6%
	INVESTNL	Netherlands	3.1%
	ONASSIS FOUNDATION	Greece	Undisclosed
	CHRISTOPHER & DANA REEVE FOUNDATION	United States	Undisclosed
	SCI Ventures	United States	Undisclosed
	WORLDWIDE ASSET MANAGEMENT	Denmark	1.5%
	Öhman	Sweden	1.4%
Institutions	AXA	France	1.7% ¹
	BNP PARIBAS ASSET MANAGEMENT	Belgium	1.0%
	SEB	Sweden	0.7%
	FONDITA	Finland	0.4%
	BNP PARIBAS ASSET MANAGEMENT	France	0.3%
	DNB	Norway	0.2%
	Belpoint Asset Management	United States	0.1%
	CAPFI DELEN	Belgium	0.1%
	CROSSINVEST	Italy	0.1%
	CLAY Asset Management	France	0.1%
Other	Belfius	Belgium	Undisclosed
	-	Germany	Undisclosed
	Board members/Management	-	8.4%
	Free float	-	41.9%

Debt facility

- o Up to €52.5M / \$58M of tranchéd growth capital secured in June 2024
- o Initial credit tranche of €16M drawn down



Listing venue

- Euronext Brussels, primary listing on 21/10/2021
- Euronext Amsterdam, secondary listing on 21/10/2021
- Euronext Paris, tertiary listing on 24/09/2024

Analyst coverage

Broker	Target Price	Recommendation
BRYAN, GARNIER & Co	€20.0	Buy
Degroof Petercam	€16.2	Buy
KBC	€10.4	Buy
STIFEL	€12.0	Buy
Kepler Cheuvreux	€10.0	Buy
Average	€13.7	Buy

Sources: Company, public disclosures, Euronext, Bloomberg (shareholder data as of September 2024)

¹ Consolidated holdings across different investment funds

Strategic investment from Ottobock,
with opportunities for future
collaboration

ottobock.

- A global leader in the fields of prosthetics, orthotics and exoskeleton technology
- Present in **~60 countries** with 9000+ employees and **400+ patient care centers**
- **€~1.5B in revenues** and €~280M adjusted EBITDA in 2023¹
- **ONWARD's largest shareholder** with ~10% of shares since October 2024 capital raise
- Opportunity to explore future **development and commercial collaboration opportunities**

¹ Preliminary financial data as disclosed on Ottobock's website (details [here](#))

Strategic Investment

“ONWARD Medical has the potential to become a **gamechanger in the therapy of spinal cord injuries** with its innovative solutions... Our investment in ONWARD is an investment in the future of medical technology.”

- Professor Hans Georg Näder
Chairman of the Board & Owner, Ottobock SE & Co. KGaA

High-growth market segment with successful peers reaching significant valuations

Neurostimulation Comps

Size

\$14.8B

(2030E)

CAGR

+12.2%

(2023E – 2030E)

Comparable Companies

Company	HQ	Exit Year	Exit Type	Equity Value (\$)
 Axonics		2024	M&A	M&A offer price: ~3.7B ¹
 Inspire		2018	IPO	Current market cap: 5.9B ²

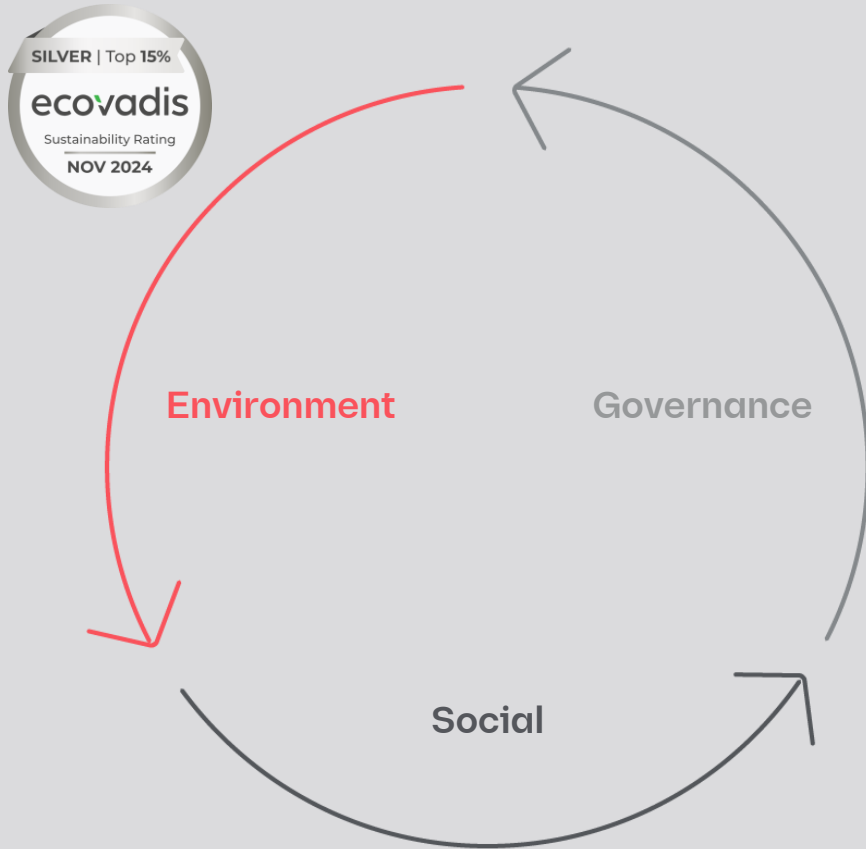
Sources: Global News Wire – Vantage Market Research – Global Neurostimulation Devices Market Size for market size and CAGR; FactSet as of 6-Sep-24

¹ Based on Boston Scientific press release as of 8-Jan-24

² FactSet as of 6-Sep-24

Rated in top 40% in industry for sustainability performance by EcoVadis

5 principles in support of 9 SDGs¹



Environment



Minimizing our environmental footprint

Social



Innovating for the underserved
Partnering with patient groups

Governance



Maintaining high ethical standards



Attracting & retaining top talent

Sustainability Summary

Performance on key sustainability metrics

88%

of purchased electricity from renewable sources

45%

of supervisor and manager roles held by women²

50%

of top 20% of earners are women

[Click here to access company report with details](#)

Note: Figures as of end of 2023

¹ Source: <https://sdgs.un.org/goals>

² Defined as employees with one or more direct reports

Several important catalysts expected in the next 12 months

Upcoming Milestones and News Flow

ARC^{EX}

FDA authorization (US)
Hand sensation & strength

ARC^{EX}

First commercial sale (US)
Hand sensation & strength

ARC^{EX}

Home use submission (US)
Hand sensation & strength

ARC^{EX}

Home use authorization (US)
Hand sensation & strength

ARC^{EX}

MDR submission (EU)
Hand sensation & strength

ARC^{EX}

CE mark (EU)
Hand sensation & strength

ARC^{EX}

First commercial sale (OUS)
Hand sensation & strength

ARC^{IM}

First participant enrollment¹
Early feasibility study
Parkinson's mobility

ARC^{IM}

Interim results publication
Blood pressure

ARC^{IM}

IDE submission
Empower BP pivotal study
Blood pressure

ARC^{IM}

IDE approval
Empower BP pivotal study
Blood pressure

ARC^{IM}

First participant enrollment
Empower BP pivotal study
Blood pressure

ARC^{IM}

First-in-human²
Bladder

ARC^{BCI}

Additional implants³
Upper limb and Mobility

Note: All platforms and therapies are for investigational use only

¹ Funded by Michael J. Fox Foundation for Parkinson's Research grant

² Funded by Christopher & Dana Reeve Foundation grant

³ Funded by European Innovation Council and Christopher & Dana Reeve Foundation grants

A compelling opportunity with large potential upside



\$20B+ / €19B+ addressable market with current roadmap; straightforward commercialization pathway



Leaders in BCI technology and therapy development; already **multiple humans implanted** with ARC-BCI Therapy (incl. newly licensed WIMAGINE BCI) to restore movement

Note: 1 EUR = 1.1 USD; patent figures as of end of Q2 2024
¹ Includes EP country validations



One **pivotal study completed with positive top line results; positive interim results from 2nd indication**; several additional indications planned



Experienced, international management team with proven track record

Key Takeaways



Innovation highlighted by **ten FDA Breakthrough Device Designation** awards and comprehensive IP portfolio of **270+ issued patents**¹



Successful IPO in October 2021 with strong shareholder base and **access to equity capital and debt financing**

The background features a vibrant red color with a complex pattern of overlapping, wavy lines that create a sense of motion and depth. A subtle grid of thin, darker red lines is overlaid on this pattern, particularly visible on the right side of the image.

ONWARD[®]
MEDICAL