

# ONWARD® Launches Partnership with Service-Disabled Veteran-Owned Business to Access U.S. Federal Health Market

Agreement with Lovell provides rapid access to US Veterans Health Administration and US Department of Defense Military Health System

EINDHOVEN, the Netherlands — September 13, 2023 — ONWARD Medical N.V. (Euronext: ONWD), the medical technology company creating innovative therapies to restore movement, function, and independence in people with spinal cord injury (SCI), announces a partnership with Lovell Government Services (Lovell), a Service-Disabled Veteran-Owned Small Business (SDVOSB). Lovell is a government vendor and third-party logistics provider partnering with more than one hundred US healthcare providers.

The two-year distribution agreement provides ONWARD access to the United States Veterans Health Administration, the world's largest healthcare system providing spinal cord injury care, and the US Department of Defense Military Health System, the world's largest military healthcare provider. Under the agreement, Lovell will add ONWARD therapies to its relevant federal contracts once those technologies are authorized by the US Food and Drug Administration for sale in the United States. The addition of ONWARD therapies to Lovell's federal contracts is expected to provide the Company with rapid access to the Federal Supply Schedule (FSS), General Services Administration (GSA), Distribution and Pricing Agreement (DAPA), and Electronic Catalog Contract (ECAT).

The ONWARD field sales team will conduct all sales and training activities, while Lovell will serve as the exclusive federal vendor and procurement partner for the Company. The parties have also signed a separate agreement for Lovell to serve as the third-party logistics partner for ONWARD federal and commercial sales in the United States.

"Our newly forged relationship with Lovell allows us to provide Veterans with rapid access to our breakthrough therapies once they are cleared for commercial sale by the FDA," said Dave Marver, CEO of ONWARD. "We are also delighted to partner with a Service-Disabled Veteran-Owned Small Business that is both highly capable and strongly aligned with our mission."

"This partnership with ONWARD is a meaningful step forward in our mission to support and serve Veterans and individuals living with injuries," said Chris Lovell, CEO, Lovell Government Services. "By collaborating with ONWARD, we are not only able to enhance our portfolio and provide access to cutting-edge medical technology, but we are also contributing to the well-being and independence of those who have served our country."

Nearly 45,000 US military Veterans have a spinal cord injury.

All ONWARD devices and therapies, including but not limited to ARC-IM<sup>™</sup>, ARC-EX<sup>™</sup>, and ARC Therapy<sup>™</sup>, are investigational and not available for commercial use.

## **About ONWARD Medical**

ONWARD is a medical technology company creating therapies to restore movement, function, and independence in people with spinal cord injury (SCI) and movement disabilities. Building on more than a decade of science and preclinical research conducted at leading neuroscience



laboratories, the Company has received nine Breakthrough Device Designations from the US Food and Drug Administration for its ARC Therapy™ platform.

ONWARD® ARC Therapy, which can be delivered by external ARC-EX™ or implantable ARC-IM™ systems, is designed to deliver targeted, programmed spinal cord stimulation. Positive results were presented in 2023 from the Company's pivotal study, called Up-LIFT, evaluating the ability for transcutaneous ARC Therapy to improve upper extremity strength and function. The Company is now preparing regulatory approval submissions for ARC-EX for the US and Europe. In parallel, the Company is conducting studies with its implantable ARC-IM platform, which demonstrated positive interim clinical outcomes for improved blood pressure regulation following SCI. Other ongoing studies include combination use of ARC-IM with a brain-computer interface (BCI).

Headquartered in Eindhoven, the Netherlands, ONWARD has a Science and Engineering Center in Lausanne, Switzerland and a US office in Boston, Massachusetts. The Company also has an academic partnership with .NeuroRestore, a collaboration between the Swiss Federal Institute of Technology (EPFL) and Lausanne University Hospital (CHUV).

For more information, visit ONWD.com, and connect with us on LinkedIn and YouTube.

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